

# First Quarter Operations Manager Report 2012 For the period ending September 30, 2012

## **Board of Trustees**

Mark Mason, CPA Linda Senne, CPA Jerry Boop, CPA Robert Clinger, CPA Chairman Vice Chairman Board Member Board Member

# **Investment Advisor**Prudent Man Advisors, Inc.

# **Operations Manager** PMA Financial Network, Inc.

# Administrator

Florida Management and Administrative Services, LLC

## **Distributor**

PMA Securities, Inc.

#### Custodian

US Bank N.A.

## **FL SAFE Legal Counsel**

Akerman Senterfitt

## **Credit Rating**

Standard & Poors -- AAAm

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# **SUMMARY**

- ◆ Florida Surplus Asset Fund Trust ("FL SAFE") is a local government investment pool that serves the cash management needs of governments in Florida. FL SAFE seeks to provide competitive yields consistent with the preservation of capital and daily liquidity. FL SAFE is organized pursuant to Florida Statures 163.01, is an authorized investment under 218.415 and invests according to the provisions of its Permitted Investments as listed in the Indenture of Trust.
- ◆ FL SAFE is authorized to invest in approved financial institutions and securities of the United States
  Treasury, United States Agencies, Primary Dealer Repurchase Agreements, and highly rated commercial paper.
  Asset allocation will be in full conformance with S&P guidelines.
- ◆ FL SAFE's investments conform to the Permitted Investments as listed in its Indenture of Trust. FL SAFE meets Standard & Poor's investment guidelines to achieve a AAAm rating, the highest attainable for a local government investment pool.
- ◆ FL SAFE is rated AAAm by the Standard & Poor's Corporation.
- With the exception of certain floating rate securities, all securities purchased shall not exceed a maturity greater than 397 days.
- The weighted maturity of the portfolio shall not exceed 60 days; the weighted average life shall not exceed 120 days.
- ◆ FL SAFE seeks, but does not guarantee, to maintain a constant net asset value at \$1.00 per share. Please see the Indenture of Trust for more information on the investment objective of FL SAFE.
- ◆ The Investment Advisor is Prudent Man Advisors, Inc.
- ◆ The Administrator is Florida Management and Administrative Services, LLC.

# SUMMARY

FL SAFE FIIP Total Assets	\$128,745,430 \$29,850,652 <b>\$158,596,082</b>
FL SAFE	0.400/
30 Day Yield	0.10%
7 Day Yield	0.10%
Expense Ratio *	0.19%
Weighted Average Maturity (days)	26
Weighted Average Life (days)	63
Net Asset Value Per Share	\$1.00

Note: The information contained herein is unaudited. Audited financial statements will be completed annually. 
\* Net expense ratio after waivers.



	For the Period Ending				
Acceta	03/31/12	06/30/12	09/30/12	12/31/12	Year-to-Date
Assets Investments in securities					
U.S. treasuries	\$0	\$0	\$0		
U.S. government agencies	\$35,014,294	\$30,014,735	\$30,010,242		
Bankers Acceptances	\$0 \$10,400,077	\$0 \$00,000,500	8,857,782		
Commercial paper Repurchase agreement	\$18,483,277 \$0	\$22,980,523 \$2,000,000	\$22,976,159		
Total investment in securities	\$53,497,571	\$54,995,258	\$61,844,183	\$0	
Cash and cash equivalents	\$84,601,148	\$74,848,341	\$66,817,179	Ψ.	
Other assets	φο 1,00 1,1 10	ψ, 1,010,011	φου,στη,τησ		
Accrued interest	\$48,481	27,250	\$24,087		
Total Assets	\$138,147,200	\$129,870,849	\$128,685,448	\$0	
Liabilities Accrued expenses	\$30,633	\$32,592	\$28,261		
Net assets applicable to shares outstanding	\$138,116,567	\$129,838,257	\$128,657,187	\$0	
STATEMENT OF OPERATIONS					
Gross Investment Income	\$101,723	\$93,362	\$92,296		\$287,381
Expenses	400 500	400 500	400 500		407.504
Administration Fees Audit Fees	\$22,500 \$14,713	\$22,500 \$13,752	\$22,500 \$7,650		\$67,500 \$36,115
Board of Trustees Expense	\$14,713 \$910	\$13,752 \$920	\$7,650 \$110		\$36,113 \$1,940
Cash Management Fees	\$1,819	\$2,151	\$1,950		\$5,920
Custody Fees	\$5,496	\$4,868	\$4,842		\$15,206
Investment Advisory Fees	\$24,305	\$22,718	\$22,595		\$69,618
Waiver Investment Advisory Fees	(\$7,776)	(\$14,188)	(\$9,115)		(\$31,079
Legal Fees	\$4,466	\$4,599	\$1,500		\$10,56
Liability Insurance Expense	-	\$1,852	\$6,919		\$8,77
Operations Manager Fees	\$45,137 (\$45,137)	\$42,191	\$41,962		\$129,290 (\$129,290
Waiver Operations Manager Fees Ratings Expense	(\$45,137) \$2,275	(\$42,191) \$2,300	(\$41,962) \$2,275		(\$129,290 \$6,850
Miscellaneous Expenses	\$868	\$650	φ=,=70		\$1,518
Miscellaneous Credits	-	-	-		* 7-
Total Expenses	\$69,576	\$62,122	\$61,226	\$0	\$192,924
Net Investment Income	\$32,147	\$31,240	\$31,069	\$0	\$94,456
STATEMENT OF CHANGES IN NET ASSETS					
Shares Purchased	\$18,400,000	\$19,593,223	\$11,609,196		\$49,602,419
Shares Redeemed	(\$21,777,124)	(\$27,915,036)	(\$12,827,791)		(\$62,519,951
Net Change in Share Transactions	(\$3,377,124)	(\$8,321,813)	(\$1,218,595)	\$0	(\$12,917,532
Investment activities:					
Net Investment Income	\$32,147	\$31,240	\$31,069		\$94,456
Net increase in net assets from share operations	\$32,147	\$31,240	\$31,069	\$0	\$94,456
Distributions to participants from net investment income	(\$32,147)	(\$31,240)	(\$31,069)	\$0	(\$94,456
Revenue Recognition / FIIP Royalty	\$12,355	\$12,262	\$6,456		\$31,070
Net Change in Assets	(\$3,332,623)	(\$8,278,310)	(\$1,181,070)	\$0	(\$12,792,003
Net Assets at Beginning of Period	\$141,449,190	\$138,116,567	\$129,838,257	\$128,657,187	\$141,449,190
	\$138,116,567	\$129,838,257	\$128,657,187	\$128,657,187	\$128,657,187



#### PORTFOLIO ASSETS As of September 30, 2012

Citibank NA

Total

BMO Harris Bank NA

Credit Rating **Short Term** Long Term Maturity Security Description CUSIP/Symbol S&P/Moody's S&P/Moody's Yield Date Par **Book Value** Market Value (1) U.S. Agencies A-1+ / P-1 AA+ / Aaa 12/03/12 15,000,000.00 15,000,786.30 15,005,295.00 FNMA FRN 31398A6V9 0.340% FNMA FRN A-1+ / P-1 15,000,000.00 15,009,455.67 15,016,590.00 31331K3F5 AA+ / Aaa 0.235% 06/14/13 Total 30.000.000.00 30.010.241.97 30.021.885.00 Bankers Acceptances US Bank 9033A0KN9 A-1+ / P-1 (2) 0.294% 10/22/12 270,774.00 270,728.14 270,737.91 US Bank 9033A0KP4 A-1+ / P-1 (2) 0.294% 10/23/12 506,080.41 506,099.69 506.170.00 A-1+ / P-1 471,990.25 9033A0KV1 0.294% 10/29/12 472.074.00 US Bank (2)471.967.39 9033A0KW9 US Bank A-1+ / P-1 (2) 0.274% 10/30/12 356,856.00 356,778.54 356,789.05 US Bank 9033A0L16 A-1+ / P-1 (2)0.314% 11/01/12 256,686.00 256,617.46 256,631.94 9033A0L65 A-1+ / P-1 11/06/12 104,772.50 US Bank (2) 0.314% 104,801.00 104,768.40 US Bank 9033A0L73 A-1+ / P-1 (2) 0.314% 11/07/12 235,604.00 235,528.99 235,536.71 9033A0L81 A-1+ / P-1 967,414.00 US Bank (2) 0.314% 11/08/12 967.097.42 967,125.32 US Bank 9033A0LD0 A-1+ / P-1 (2) 0.335% 11/13/12 877.880.00 877 541 90 877,553.61 JPMorgan Chase 4622C0LE7 A-1 / P-1 (2) 0.284% 11/14/12 577,000.00 576,802.64 576,777.05 A-1+ / P-1 US Bank 9033A0LE8 (2) 0.314% 11/14/12 333,727.00 333,600.41 333,598.05 A-1+ / P-1 (2) US Bank 9033A0LK4 0.314% 11/19/12 664,488.00 664,207.57 664,176.09 (2) JPMorgan Chase 4622C0LT4 A-1 / P-1 0.303% 11/27/12 112,000.00 111,946.62 111,930.93 A-1 / P-1 JPMorgan Chase 4622C0LU1 0.306% 11/28/12 147.000.00 146.929.22 146.906.85 433,783.18 JPMorgan Chase 4622C0LW7 A-1 / P-1 (2) 0.305% 11/30/12 434,000.00 433.709.13 JPMorgan Chase 4622C0M30 A-1 / P-1 (2) 0.303% 12/03/12 100,000.00 99,947.32 99,927.40 US Bank A-1+ / P-1 (2) 12/05/12 608,867.88 608,786.92 9033A0M56 0.355% 609,253.00 JPMorgan Chase 4622C0M63 A-1 / P-1 (2) 0.304% 12/06/12 173,000.00 172,904.76 172,864.39 (2) 01/03/13 JPMorgan Chase 4622C0N39 A-1 / P-1 0.326% 139 000 00 138 884 09 138 804 12 340,000.00 A-1 / P-1 01/18/13 339.670.46 339.393.88 JPMorgan Chase 4622C0NJ4 (2)0.325% JPMorgan Chase 4622C0NN5 A-1 / P-1 (2) 0.326% 01/22/13 165,000.00 164,834.45 164,687.92 JPMorgan Chase 4622C0NU9 A-1 / P-1 (2) 0.325% 01/28/13 173,000.00 172,817.12 172,644.12 US Bank 9033A0NU0 A-1+ / P-1 (2) 0.556% 01/28/12 234,613.00 234,186.26 234,130.38 JPMorgan Chase 4622C0P45 A-1 / P-1 (2) 0.305% 02/04/13 187.575.59 188.000.00 187.802.62 4622C0PB9 A-1 / P-1 0.305% 187,000,00 JPMorgan Chase (2)02/04/13 186 792 74 186 538 69 JPMorgan Chase 4622C0Q44 A-1 / P-1 (2) 0.305% 03/04/13 237,000.00 236,695.87 236,252.72 8,862,340.00 8,857,781.86 8,855,941.21 Total Commercial Paper Westpac Baning Corp 9612C0l23 A-1+ / P-1 (2) 0.305% 11/02/12 5.000.000.00 4 998 667 17 4 999 531 50 A-1+ / P-1 (2) 0.356% 01/07/13 5.994,282.86 Bank of Nova Scotia NY 06416.IN74 6.000.000.00 5.997.789.00 General Electric Capital Corp 36959HPR2 A-1+ / P-1 0.315% 02/25/13 6,000,000.00 5,992,405.12 5,994,499.80 (2)Toronto Dominion Holding USA 89116EQU0 A-1+ / P-1 (2) 0.315% 03/28/13 6,000,000.00 5,990,803.63 5,993,644.80 Total 23,000,000.00 22,976,158.78 22,985,465.10 Unsecured Bank Deposits 10/01/12 BMO Harris Bank NA A-1 / P-1 A+ / A1 0.400% 8,763,081.42 8,763,081.42 8,763,081.42 TD Bank NA A-1+ / P-1 AA-/Aa2 0.000% 10/01/12 50,003.14 50,003.14 50,003.14 A-1+ / P-1 AA- / Aa2 10/01/12 5,973,934.71 5,973,934.71 TD Bank NA 0.300% 5,973,934.71 US Bank - Capital Support - Previous Advisor A-1+ / P-1 AA-/Aa2 0.050% 10/01/12 200,180.78 200,180.78 200,180.78 A-1+ / P-1 200,000.00 200,000.00 200,000.00 US Bank - Capital Support - PMA AA- / Aa2 0.000% 10/01/12 Total 15,187,200.05 15,187,200.05 15,187,200.05 Secured Bank Deposits

TOTAL INVESTMENTS (3)	128,679,518.56	128,661,361.17	128,680,469.87

0.250%

0.400%

A / A3

A+ / A1

10/01/12

10/01/12

28,550,619.54

23,079,358.97

51.629.978.51

28,550,619.54

23,079,358.97

51.629.978.51

28,550,619.54

23,079,358.97

51.629.978.51

A-1 /P-2

A-1 / P-1

All of the securities held in the portfolio are valued each week using a third party pricing service. Other assets in the portfolio such as repurchase agreements, money market funds, and bank deposits are valued at cost.

<sup>2)</sup> Bankers acceptances, commercial paper and money market funds are not assigned a long-term credit rating.

<sup>3)</sup> The information contained in the statement is unaudited. Audited financial statements are completed annually.