



FOR IMMEDIATE RELEASE

PMA/FL SAFE Introduce New Variable NAV Fund

Orlando, FL – November 1, 2017 – PMA Financial Network, Inc., PMA Securities, Inc. and Prudent Man Advisors, Inc. (collectively “PMA”) and FL SAFE, are pleased to introduce a new Fund offering to Participants: FL SAFE Variable NAV Fund.

The FL SAFE Variable NAV Fund seeks to provide current income while maintaining limited price volatility. FL SAFE Variable NAV Fund invests in high quality fixed income investments with short term maturities around one year that are compliant with Florida State Statutes. “If investors are looking for a great option in a low and rising rate environment, they should consider the FL SAFE Variable NAV Fund. This new investment option offers a mix of investment strategies within one product that can produce stronger rates and maintains sound investment practices,” said Rene’ O’Day, Vice President, Sales and Relationship Management – Florida for PMA.

S&P Global Ratings has assigned FL SAFE Variable NAV Fund its 'AAAF' fund credit quality rating (FCQR) and 'S1' fund volatility rating (FVR). An FCQR of 'AAAF' signifies that the credit quality of FL SAFE Variable NAV Fund's portfolio exposure is extremely strong. The 'S1' FVR signifies that the pool exhibits low volatility of returns comparable to a portfolio of short-duration government securities.

With a strong understanding of local governments’ needs, PMA has established itself as a leading provider of integrated financial solutions to public entities. “We are excited to offer the FL SAFE Variable NAV Fund to more effectively manage our clients’ cash and operating reserves.” said John Huber, Chief Investment Officer for Prudent Man Advisors.

For complete information about risks, expenses and other important facts associated with investing in FL SAFE Variable NAV Fund, please contact your FL SAFE representative.

About FL SAFE

FL SAFE, Florida Surplus Asset Fund Trust, was formed in December 2007 and is a local government investment pool developed by Florida local governments for Florida local governments. FL SAFE has no association with the State of Florida. FL SAFE's sole purpose is to serve government entities in Florida to meet their daily cash management needs with an emphasis on safety, liquidity, transparency and competitive yields.

About The PMA Companies

PMA Financial Network, Inc., PMA Securities, Inc. and Prudent Man Advisors, Inc. (the PMA companies) are under common ownership. Prudent Man Advisors, Inc., an SEC registered

investment adviser, provides investment advisory services to local government investment pools and separate accounts. Securities, public finance services and institutional brokerage services are offered through PMA Securities, Inc. PMA Securities, Inc. is a broker-dealer and municipal advisor registered with the SEC and MSRB, and is a member of [FINRA](#) and SIPC. All other products and services are provided by PMA Financial Network, Inc.

PMA offers its investment clients a competitive Fixed Rate Investment Program that includes its unique bidding services, brokerage services and certificate of deposit program. In addition, PMA Financial Network, Inc.'s Cash Flow Management Program and PMA Securities, Inc.'s Bond Proceeds Management Program are designed to maximize portfolio earnings by evaluating cash needs and developing an investment plan for the local government entity.

With services ranging from investment advisory work with Prudent Man Advisors to public finance work with PMA Securities, among others, the PMA companies are focused on achieving long-term financial success for their clients. With billions of dollars invested annually, the PMA companies provide over 2,400 clients with a diverse lineup of customized financial solutions through a team of experienced professionals and innovative technology. We built our record of success stories by meeting the needs of public entities. Additional information is available at www.pmanetwork.com.

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